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3,000,000 Bulbs *from* Champions

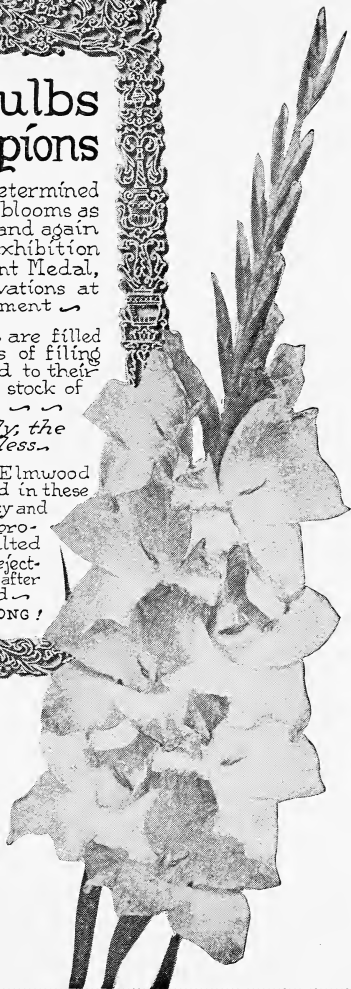
But those gardeners determined upon such patrician blooms as were awarded, in 1923 and again in 1924, that highest of exhibition honors, the Achievement Medal, should make their reservations at the earliest possible moment ~

Our great storage houses are filled ~ almost limitless rows of filling and storage trays packed to their brims with true-to-name stock of marvelous perfection ~ ~ ~

And yet, regrettably, the rows are not limitless.

The leaping fame of Elmwood Terrace quality, bred in these Vermont hills to new beauty and hardiness for superior reproduction in any climate, resulted last season in our forced rejection of many valuable orders after our surplus was exhausted ~
IT DOESN'T PAY TO WAIT TOO LONG !

America's
Supreme
Gladioli





MARGARET BREARD HAWKS
Founder and Owner of the
ELMWOOD TERRACE GARDENS
with her son, Breard, at the
1924 Exhibition of the
A. G. S. SOCIETY

Reproduced from the
BOSTON SUNDAY HERALD
Photo by Underwood & Underwood

Achievement!

FROM small private gardens five years ago—a collector's eager hobby—to recognized prestige in the commercial gladiolus world, and to the greatest American show championship two years in succession—

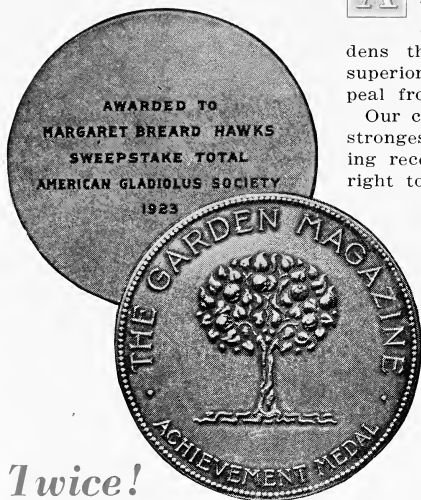
That is the amazing and enviable record of Elmwood Terrace Gardens at Bennington, Vermont.

Ideal soil and climatic conditions, most advanced of scientific culture, unending watchfulness against rogues or diseases, and intense interest in the satisfaction of our customers have built this unrivaled success.

The Achievement Medal, pictured at the right, was awarded us for the grand sweepstakes total of winnings at the 1924 international show of the American Gladiolus Society. It is regarded as the highest honor of all exhibitions, and duplicated our 1923 triumph.



Conclusive Evidence



Twice!

Successive Awards of Achievement Medal

IN 1923, at America's greatest gladiolus show, the American Gladiolus Society Exhibition, Elmwood Terrace Gardens was awarded the Achievement Medal for the sweepstakes total, having nearly double the number of awards to our nearest competitor.

In 1924, at New York City, the American Gladiolus Society again conferred upon us the Achievement Medal and attached championship.

AMERICA'S foremost judges of gladiolus perfection have bestowed upon the products of Elmwood Terrace Gardens the crown of unquestioned superiority. There can be no appeal from this ultimate verdict.

Our consistent victories over the strongest competition existing during recent years have proved our right to leadership.

We are not yet hybridizers on a large scale; we are collectors, growers and distributors of the choicest creations known in the gladiolus world. Our carefully considered selections of new varieties, after tests on our trial grounds, have received invariably unanimous approval from the recognized authorities. Such new stock is multiplied, strengthened and beautified under the competent and rigidly exacting supervision of Margaret Breard Hawks.

Steadily increasing numbers of gladiolus growers everywhere are finding delight in Elmwood Terrace Bulbs as the highest type of garden, exhibition and commercial stock—intensely healthy and vigorous—producing magnificent blooms of unsurpassed quality in any climate or soil where gladioli will grow.

of Quality Supreme

SEeking for lowest prices in placing orders is false and dangerous economy. The saving of absurdly small sums in original purchases has resulted in many grievous disappointments. Nowhere will you find quality to surpass that of Elmwood Terrace bulbs. Our quotations on any varieties invite comparisons.



ABOVE is shown the Kunderd Gold Medal awarded to Elmwood Terrace Gardens for the "largest and finest collection of Kunderd originations." The medal in the case was presented in 1924 by the Massachusetts Horticultural Society. The medal at the right came to us in 1923 from the New England Gladiolus Society.





The Coveted
BURPEE TROPHY
for "The Finest of
All Varieties"



Awarded to
**ELMWOOD TERRACE
GARDENS**

of Bennington, Vermont
in fitting tribute to the
glorious

MARSHAL FOCH

(Shown in Basket)

Four Safe Tests of Real Value in Purchasing Bulbs

1. ADAPTABILITY to YOUR SOIL

A distressing number of failures have resulted from neglect of this consideration. Hundreds of enthusiastic letters from all sections of the globe show that the inherent strength and generally superior propagating qualities of Elmwood Terrace bulbs will result in splendid gardens where weaker stock is worthless.

2. PROOF of SUPERIORITY

Gambling with ordinary bulbs is an expensive experience. Elmwood Terrace Gardens products have demonstrated their superiority beyond slightest doubt at the leading shows and in wide ranges of soils and climates.

3. FREEDOM from ROGUE or DISEASE

Our extreme care during the growing season and in handling and storage, our perfected cultural methods and filing and indexing systems make sure your protection in these important regards.

4. ACTUAL COST

This item can be determined only by results. What your garden becomes and produces is the one true measure. Shrewd growers have learned that the right planting stock is much more than "half the battle" toward success and prestige. Cheap, unproved bulbs mean disheartening waste of money, time and effort.

Brief Notes from Letter



HAT others say of Elmwood Terrace bulbs may be of interest to you. Perhaps some of these pleased growers may be your neighbors, or have been experiencing problems like yours.

They found more than satisfaction in this stock, as may be understood from such small bits as space permits us to publish. We have not used names and detailed addresses but the letters are in our files and will be gladly produced for any good reason.

"I had never known before what gorgeous creations gladioli could be until I used your bulbs. I cannot express my delight and wonder. Until I dealt with you I thought misnamed stock and the inferior blooms I had raised were the usual thing. How can you keep your prices so low?"

M. C. M.,
South Portland, Maine.

"There is lots of competition in Florida on bulbs this year, but yours are by far the best in my experience."

T. D., Florida Grower.

"I've gone clean daft over gladioli, and particularly so since receiving the wonderful box you sent me. I am enclosing my personal check to you in preference to the many other firms who have been very liberal with me."

A. W. P. Grower.

"Your assortment contained some of the choicest colorings I have ever known. The results to us were astounding."

A. J. P., New York Grower.

"Just a note to say that the gladioli are fine. One of my bulbs of Purple Glory had three stalks on it!"

F. W. S.,
New York Landscape Architect.

"Thank you for making possible this wonderful new happiness and pride in our garden."

Mrs. S. C. T., Illinois.

"Isn't it possible to reserve for me 200 to 250 of an assortment such as I had this year? I have not in exhibition or elsewhere, seen anything to equal these flowers."

H. G. H.,
New York Manufacturer and
Gladiolus Grower.

"Your blooms attracted a great deal of attention and other folks liked them so well that I have sold about all the large bulbs I have. Quote me on your highest priced ones per each, and the others in lots of 100 to 1,000. I am pleased to note that you captured Kunderd's Gold Medal."

M. G. E., Oregon Grower.

"The blossoms were the largest and best I have seen this year. I will be in the market for a few thousand planting size bulbs this year."

R. L. W., Connecticut Grower.

"I have had splendid success with your gladiolus bulbs. They are the best that I received from anyone."

A. A. H., Massachusetts.

"You must always hold your customers once they find you!"

S. A. H., Virginia.

Files Filled with Praise

"I consider that Marshal Foch is one of the finest creations. I will give a high recommend in the new edition of my book. Please enter my order for fifty bulbs."

R. M. C., Noted Author and Grower.

"Your bulbs showed stronger growth than those from five other firms."

F. W. S., Wisconsin Veterans' Home.

* * * * *

Ed Howe Visits Bennington

THE famous Ed Howe, founder of The Atchison Globe, author of widely read books and "Ed Howe's Monthly," writes in his "Impressions of New England:"

"Another impression was that New England is particularly favorable for the production of gladioli. One day we called at a home in Bennington, Vt. Our host said Mrs. Hawks, living next door, was packing an exhibit of gladioli to take to an exhibition in Canada, and that while she was exceedingly busy, possibly we could see it. So we went over, and saw a sight I shall long remember; hundreds of gladioli of different colors, and of great size and perfection. I was told that the lady began raising the flowers as an amusement, and had drifted into a very profitable business; that people all over the country sent to her for bulbs; that she has certain varieties as rare as a manuscript by Homer. It seems there are gladiolus enthusiasts everywhere; one paid \$2,000 for 14 bulbs. A good many of these make journeys to Bennington to see a very remarkable collection. Later I heard of the result of the exhibition in Canada; Mrs. Hawks made 24 entries, and took 24 prizes. I saw the notable collection as one of the brief but delightful incidents of my trip."

(The Canadian Exhibition, to which Mr. Howe refers, was the International Show—United States and Canada—by the American Gladiolus Society, at St. Thomas.)



Little Buds of Suggestion

First and most important, select bulbs suitable for the purpose you have in mind and providing best color harmonies. Good color contrasts are blues with creams and yellows; blues with delicate pinks; delicate pinks with whites or deeper pinks and rose; reds with whites and creams or harmonizing shades of pink. For highly ornamental bouquets, use the lovely Primulini in their wonderful rainbow hues.

* * * * *

We do not urge the purchase of the most expensive bulbs for beautiful gardens. Price is influenced by greater rarity, not always by quality. Some of the finest varieties are among the lower priced. Note Marshal Foch (not Le Marechal Foch), Schwaben, Pink Perfection, Albania, Carmen Sylva, Baron Hulot, Herada, Mrs. Frank Pendleton, Mary Pickford, Crimson Glow and Mrs. Dr. Norton. Of course, the higher priced varieties add interest and distinction to collections and we usually recommend the purchase of a few of these each year, especially if one has already acquired a good collection of the moderate priced ones. In this way, very valuable collections are often built up without the expense being noticed.

It is easy to estimate the number of bulbs you will require for any given space as you may plant them from four to eight inches apart, leaving just enough space for cultivation.

* * * * *

The varieties described on succeeding pages comprise about one-third of our comprehensive list. Quotations on varieties not here noted will be supplied upon request.

* * * * *

Bulbs sent to your flower-loving friends as birthday or holiday gifts will furnish splendid, living memories from year to year.

* * * * *

If you desire early blooming, select the earliest varieties in largest size bulbs, and about

SHELL PINK
See Page 29

three weeks before planting season bring your bulbs where they will have heat and light. Provide some moisture either by spreading a little soil over them and by keeping them sprinkled, or by placing the bulbs on a few folds of coarse cloth well moistened. When you are ready to plant, they will have attained shoots two or three inches long and should be set very carefully. Planting at intervals of two weeks until early summer, will assure long blooming season, or you may use bulbs of early, mid-season and late blooming habits to secure this result.

* * * * *

Rows of gladioli in the vegetable garden will prove very beautiful and useful for cutting bouquets for home decoration or for friends, thus saving several times the initial cost by eliminating the expense of purchasing flowers from the florists.

* * * * *

Rodents are very fond of bulbs while in storage and methods should be adopted for protection from this devastation.

* * * * *

There are two kinds of Baron Hulot. One is a large, clear beautiful blue with stems absolutely straight. The other is much inferior with crooked stems and poor color. These are ordinarily sold mixed to the bewilderment of customers. We noticed this several years ago and have eliminated nearly, if not quite all, of the poor quality.

* * * * *

Early buying is practised by those most thoroughly acquainted with the gladiolus business. They do not take chances on disappointments and having to wait another whole year to secure some particular beauty on which they have set their hearts.

* * * * *

Plant a group of Mr. Mark near your iris beds and your friends will think your iris is giving a second season of bloom.

* * * * *

Our extreme care has made us fortunate in a minimum of errors but in the event that errors are made, the purchaser may be sure that he will not feel half so sorry as shall we and that we shall be eager to have any errors reported immediately for adjustment.



Cultural Notes



WHEN planting the bulbs, select a spot with full exposure to the sun but sheltered from heavy winds.

The best soil is sandy loam. If you must use lighter soil, plant the bulbs about five inches deep and provide water and fertilizer to keep them well nourished. If the soil is heavy clay, spade very deeply, incorporating a generous supply of coarse sand or coal ashes and leaf-mould which will lighten the soil and prevent it from packing and becoming water-soaked after rains or watering.

If your soil is sandy loam, you may use old, well-rotted stable manure which should be thoroughly mixed into the soil. A high grade potato fertilizer with an equal amount of fine bone meal serves as an excellent aid to superior growth.

After the spading and mixing has been accomplished, lay off about four inches of the soil from the top of the bed and place your bulbs four inches apart in rows eight inches apart. Push them firmly into the soil and place the soil solidly around them. This is of great assistance in making them stand up straight. Then cover with the soil that has been removed, making a depth of four inches above the bulbs.

Keep the bed raked and cultivated even before the bulbs come through and continue to cultivate all through the season.

After watering or heavy rainfalls, it is imperative that you allow no soil crust to form.

When the plants are nearly ready to bloom, an application of sheep fertilizer applied between the rows, not too near the plants, and then worked into the surface about one and one-half inches deep will be of aid in producing the largest size blooms.

Discontinue watering when plants begin to ripen but do not discontinue shallow cultivation.

Cut the spikes when the first flowers open and let them bloom in the house. Slice these cut stems diagonally across the bottoms each morning, pick off the wilted blooms and provide fresh water. Four leaves should always be left on the plant to properly mature the bulbs for the next season. Dig the bulbs before plants are too ripe and cut off tops close to bulbs. Dry well in heat and sunshine and cure thoroughly indoors for a few weeks. Then store in cool dry cellar.

March 1923
IF YOU ARE A MEMBER PLEASE HAND THIS TO SOME FRIEND

Special Offer

Garden Magazine &

Home Builder

(yearly rate \$3.00)

and membership in

American Gladiolus Society

(annual dues \$2.00)

BOTH for only \$4.00

Garden Magazine & Home Builder is the most reliable, timely and complete guide for the garden. Each month, it covers the garden work for that month.

The A. G. S. will send you its Quarterly Magazine, devoted solely to Gladiolus.

This combined, unusual service will aid with every problem of your garden.

Name _____

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State _____

Amateur or Professional _____

Send your application and \$2.00 to

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BECOME A MEMBER OF THE AMERICAN GLADIOLUS SOCIETY

The Gladiolus, The King of Flowers

Do you grow Gladiolus in your garden? Can you grow the sturdy, beautiful spikes such as you see in your Florist's windows? Do you know what it means to you to save and grow your cormels? Did you ever realize the vast amount of pleasure there is in growing this flower from seed? If you have not realized all these pleasures, is it because of lack of knowledge? There is no secret to them. If you belong to the American Gladiolus Society you will receive its official Magazine which explains all these things and teaches you how to grow them as good as the professional. The Magazine will also teach you the best varieties and the proper colors to grow for different effects and purposes.

Why have nearly three thousand amateurs joined the Society in the past five years? It is "in search of knowledge" and the best place to find it is in the columns of the A. G. S. Official Bulletin which is sent free to members.

The Garden Magazine & Home Builder is published in a 20-acre garden,—a vast experimental station. Here every new plant, new spray and insecticide and new cultural method is tested. The results come to you each month in this reliable, fully illustrated periodical. It helps with every phase of garden work in every kind of a garden.

Beginning with its September issue, this magazine was enlarged, its policy broadened, its name changed to Garden Magazine & Home Builder,—to help with the house as well as with the garden. With more garden material than ever, this is the best garden and home magazine published.

SPECIAL OFFER :

Garden Magazine & Home Builder	}	\$4.00
and		
Membership in the A. G. S.		

USE THIS ORDER BLANK

MARGARET BREARD HAWKS ELMWOOD TERRACE—BENNINGTON, VERMONT

Your Name _____

(Please write name and address very plainly)

Post Office _____

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P. O. Box _____

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Please indicate below
the method and amount
of your remittance

Money Order \$ _____

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QUANTITY

VARIETIES WANTED

PRICE

TOTAL

1925 PRICE LIST



The Seal of
SUPREME GLADIOLUS GARDENS

Aristocrats of the

FAVORITES among commercial, exhibition and garden varieties, for professional or amateur—at most attractive prices.

(K) **ADORATION**—Very large, grand saffron or Lincoln red, deeper in throat. A rare beautiful self-color; ruffled petals. \$1.00 each. \$10.00 dozen.

(K) **ADRIATIC**—Deep wine blue. Blue and red throat. Extraordinary; beautiful. 35c each. \$3.50 dozen.

ALBANIA—A very attractive new glistening white, petals broad, well rounded and crimped on edges, very faint light pink mottling scarcely noticeable. Flowers well spaced on graceful stem and five or six open at once, making it a fine florists' variety; splendid keeper when cut, and a good producer. First prize, Boston and New York, 1921. 35c each. \$3.50 dozen.

(K) **ALTON**—A wonderfully ruffled variety of finest orange color. A magnificent new gladiolus. 75c each. \$7.50 dozen.

AMERICA—Very large flowers of delicate lavender-pink. 6c each. 60c dozen. \$3.50 for 100.

(K) **AMERICAN INDIAN**—Round flower—fine velvety red; deeper in throat, good size, strongly ruffled. 20c each. \$2.00 dozen.

ANNA EBERIUS—Dark velvety purple; throat deeper shade; very large flowers on tall fine spikes; greatly admired and much in demand. 20c each. \$2.00 dozen.

(K) **ANTHONY B. KUNDERD**—Tall, large, intensely ruffled flower of delicate deep cream color. Over-spread finest blush pink; entire lower petals beautiful primrose cream flushed pink at edges. Grand. 50c each. \$5.00 dozen.

(K) **ARIZONA**—Fine tall spike with large rose pink blossoms. Dark red line on lower petals, very showy. 10c each. \$1.00 dozen.

ASHTABULA—A shade between America and Panama, so called "an improved America"—a fine variety with a future. 15c each. \$1.50 dozen. \$10.00 for 100.

ATHERTON—Deep salmon rose. Petals clearly blue bordered. A beautiful variety. 15c each. \$1.50 dozen. \$10.00 for 100.

(K) **AVALON**—An extra choice bush white—very beautiful throat. Magnificent, ruffled. 25c each. \$2.00 dozen.

BARON HULOT—Very fine dark blue, tall and graceful; lovely in combination with the delicate pinks and yellows. 10c each. \$1.00 dozen. \$7.00 for 100.

BERTREX—A wonderful pure, glistening white, very tall and vigorous. Fine early commercial flower. The peer in this shade. 8c each. 75c dozen. \$5.00 for 100.

Connoisseurs and Collectors—Note Page Thirty.

Primulinus Selections on Pages Twenty-eight and Twenty-nine, Mixtures Described on Page Thirty-one.

Whole Gladiolus World



(K) **BEST VIOLET**—Tall rich violet purple. Many open at once. A very handsome flower. 10c each. \$1.00 dozen.

BLUE JAY—The best known light blue gladiolus. A prize winner; suggestive of the bird for which it is named. 20c each. \$2.00 dozen. \$15 for 100.

(K) **BLUE ORCHID**—Rich self violet blue; black blotch with golden heart on lower petals. 50c each. \$5.00 dozen.

(K) **BYRON L. SMITH**—One of the very best. Most refined lavender pink on white ground. Exceedingly fine as a cut flower. Color equal to a very fine Cattleya orchid. 25c each. \$2.50 dozen.

CANDIDUM—Large, snow-white, lily-shaped blooms with flesh tinge. Very strong grower, rapid multiplier. Fine. 7c each. 70c dozen. \$5.00 for 100.

CARMEN SYLVA—One of the very finest new whites. Pure snow-white, throat slightly penciled lilac. Tall, slender straight stem. Resists heat well and is a good propagator. 20c each. \$2.00 dozen.

CATHARINA—Wonderful grayish light blue, lower petals a little deeper with brownish red spot. Lovely. 30c each. \$3.00 dozen.

(K) **CHALLENGER**—Very large and vigorous plant; giant dark rich velvety red, solid color. An extraordinary, fine, new variety. 15c each. \$1.50 dozen. \$10.00 for 100.

CHARLEMAGNE—A magnificent French variety. Gorgeous, large, wide open sunrise red blooms, flaked darker. 20c each. \$2.00 dozen.

CHATEAU THIERRY—Very large brilliant orange scarlet. Makes a wonderful show in the garden and fine for cutting. Strong grower. 15c each. \$1.50 dozen.

(K) **CHICAGO WHITE**—Fine florists' variety, very early. Pure white with lavender markings in throat. 5c each. 50c dozen. \$3.00 for 100.

**ELMWOOD TERRACE GARDENS
HAVE ESTABLISHED NEW
STANDARDS of BULB and
BLOOM PERFECTION**

ALTON

Ruffled Orange Beauty
See Page 14

Including Choicest Creations by

CHRISTINE M. KELWAY (Kelway's July flowering)—Very early, large flowering wide open flowers on long spikes, soft pink shading to shell pink on edge of petals, canary yellow throat. 10c each. \$1.00 dozen. \$7.00 for 100.

CONSPICUOUS—New, very fine light blue with dark blue blotches, yellow center—strong growing—vigorous. It makes numerous large bulblets which often bloom the first season. A beautiful variety. 10c each. \$1.00 dozen. \$7.00 for 100.

(K) CRESCENT QUEEN—Very large dark wine red—a beautiful ruffled variety of this color. 20c each. \$2.00 dozen.

CRIMSON GLOW—Deep brilliant crimson overlaid with darker shades, lower petals blotched with deep velvety crimson. The flowers are immense and plentifully spread on the tall, graceful stem. A gorgeous beauty with a vigorous constitution and a good multiplier. 15c each. \$1.50 dozen. \$10.00 for 100.

(K) CRINKLES—Deep peach-blossom pink, intensely ruffled. A beautiful variety for the connoisseur. 85c each.

(K) DAISY RAND—Soft rose pink, overlaid and flecked with a deeper tone of rich watermelon pink, yellow in throat. 15c each. \$1.50 dozen.

(K) DEFIANCE—Very large and massive, tall, many open; delicate blush white, fine throat. Extra grand. 20c each. \$2.00 dozen.

DIENER'S AMERICAN BEAUTY—Brilliant American Beauty color, with creamy yellow throat, one spike opening a large number of flowers at a time; forms an immense bouquet of beauty; flowers very large. 40c each. \$4.00 dozen.

DOMINION—A princely flower, immense, pure deep scarlet flowers, well placed on a giant stem, magnificent. 10c each. \$1.00 dozen. \$7.00 for 100.

(K) DORRITT—A wonderful large rose pink with red lines through lower petals, attracts the eye of every visitor to our gardens and



MARGARET BREARD HAWKS, IN ONE C

World's Foremost Hybridizers

instantly becomes one of the must-haves. A glad show in itself. \$1.00 each. \$10.00 dozen.

(K) **DREAM**—Large, ruffled, massive bloom, deep salmon red; large very showy blotches. Extra grand. 25c each. \$2.50 dozen.

(K) **EARLY PENDLETON**—Almost like "Mrs. Frank Pendleton": much earlier and more blossoms open at a time; gracefully placed flowers on a graceful spike, a fine seedling of "Pendleton." 15c each. \$1.50 dozen. \$10.00 for 100.

EARLY SNOWFLAKE—New color, rich creamy white delicately tinted and flaked rose which bleaches to pure white under glass; splendid forcing variety; often attains 5 feet and produces 23 large lily-like blooms, many of them six inches in diameter—fine for

house or garden decoration. First prize, Boston—Silver Medal, New York. 15c each. \$1.50 dozen.

(K) **E. J. SHAY-LOR**—Tall, very strong plant and large blooms; a beautiful ruffled pure deep rose pink. Extra choice.

(This variety has recently been awarded a certificate of merit in London.) 20c each. \$2.00 dozen.

(K) **ELKHART**—Lavender Rose, deeper throat blotch. An extraordinary rich



HER, BENNINGTON, VERMONT, GARDENS

color. Unusually choice and fine. 50c each. \$5.00 dozen.

ELORA—A very beautiful early white from that plant wizard, Luther Burbank. Flower large, wide open and has tiny red lines in the throat. Stems slender, straight and graceful. A good multiplier and healthy grower. 20c each. \$2.00 dozen.

EUROPA—Beautiful pure snow white, without trace of any color. A great prize winner. 15c each. \$1.50 dozen. \$10.00 for 100.

EVELYN KIRTLAND—Very tall slender spike; blossoms an exquisite shade of melting pink, deepening toward the edge; brilliant scarlet blotches on lower petals. A marvelously beautiful flower and a great prize winner. 10c each. \$1.00 dozen. \$6.50 for 100.

(K) **FAIR COLUMBIAN**—Tall vigorous plant with large fine showy lilac pink blooms. Deeper throat. Good. 20c each. \$2.00 dozen.

There Are No Better Bulbs

FAUST—Also known as "Harvard" on account of its pure deep crimson color. Long, graceful spike with many large flowers open at one time; very stunning. 7c each. 75c dozen. \$5.00 for 100.

(K) **FIRE RIBBON**—Tall, with many blooms open at a time. The spike is a long fiery band of glowing red. Exceedingly rich and strikingly showy. Magnificent. 20c each. \$2.00 dozen.

FLORA—A very large beautiful light yellow on the gold tone. New. 15c each. \$1.50 dozen. \$10.00 for 100.

(K) **GAITY**—Bright salmon pink, flaked deep salmon red. Very conspicuous, pure white blotches on lower petals—large flower and tall spikes. 15c each. \$1.50 dozen.

(K) **GAY BOY**—Very early, bright dark rose, heavily flaked darker, beautiful throat and flower. 35c each. \$3.50 dozen.

(K) **GIANT MYRTLE**—Much larger, more showy, softer pink than Myrtle, in a class with "Mrs. Dr. Norton." \$2.00 each.

GLORY OF HOLLAND—A new white faintly tinged pink with blue anthers. Large blossoms and graceful spike. 7c each. 70c dozen. \$5.00 for 100.

GOLD—A wonderful new deep rich yellow. A great show variety and prize winner. By many of the most discriminating critics called the best yellow glad in the world today. Stock very scarce. 40c each. \$4.00 dozen.

(K) **GOLDEN GLORY**—A large, rich yellow with very dark velvety throat blotches—ruffled. 25c each. \$2.50 dozen.

(K) **GOLD THROAT**—A large fine pure yellow throat on a splendid, deep, bright blood red ground; showy. 25c. ea. \$2.50 doz.

GOLDEN MEASURE—The one best yellow; large flowers of deep golden yellow heretofore unknown in a large flowering

gladiolus. Several of these gorgeous flowers in bloom at once on a tall strong stem give a most magnificent effect. 25c each. \$2.50 dozen.

GOLIATH—Deep purplish wine color—large strong grower and very early. Very handsome in combination with light colors. 10c each. \$1.00 dozen. \$7.00 for 100.

GRETCHEN ZANG—Soft salmon pink, deepening to salmon on lower petals. A beautiful cut flower variety. 8c each. 75c dozen. \$5.00 for 100.

HALLEY—Very early; large flowers of bright salmon pink on long, graceful spike. A wonderful cut flower, very satisfactory in every way. 6c each. 60c dozen. \$3.00 for 100.

H. C. GOEHL—A wonderful white with conspicuous large dark red velvety blotches on the lower petals. The habit is perfect. Flowers well placed on very tall slender stems and a great many open at once. 50c ea. \$5.00 doz.

HERADA—An enormous glistening mauve, self color and wonderful for florists' work. The very best variety in this shade among the commercial varieties—a prize winner! 10c each. \$1.00 dozen. \$6.00 for 100.

(K) **IDA VAN**—A most beautiful deep salmon red or flaming orange pink. Highest award at Cleveland and certificate at London. 5c each. 50c dozen. \$4.00 per 100.

JACK LONDON—One of Deiner's finest varieties, salmon rose and cream shades stippled with red and red in throat; a heavy propagator and early bloomer. Very attractive under artificial light. 25c each. \$2.50 dozen.

JAP LADY—A seedling of Badenia of a most unique and appealing soft shade of wistaria purple. One of those exquisite, unusual things that no connoisseur's collection should be without. Bulbs 1 in. up \$1 ea.

Than Elmwood Terrace Offers

JENNY LIND—The so-called "Sweetheart of the Gladiolus world," pure soft apricot pink, throat pale yellow, the two colors blending to perfection. Many blooms open at one time on straight graceful stems. Very popular at the big shows. 50c each. \$5.00 dozen.

(K) **JOE COLEMAN**—Very large, vigorous rich, red. Many fine ruffled blooms open at once on a tall stem. 15c each. \$1.50 dozen. \$10.00 for 100.

(K) **KUNDERDI GLORY**—Beautiful creamy apricot with fine red marking on lower petals. Can be grown over five feet tall under high culture. A very famous variety which has won a great many awards. Ruffled petals. 8c each. 80c dozen. \$5.00 for 100.


LE MARECHAL FOCH—A new Holland variety—seedling of America—very delicate pink with enormous wide open flowers—very early; a good grower and heavy propagator. 8c each. 75c dozen. \$7.00 for 100.

(K) **LILYWHITE**—A comparatively recent, reliable first class early all white forcing variety—good height, large blooms and plenty open at a time. Very early, a rapid propagator. An "A-1" variety for florists or garden planting. 8c ea. 75c dozen. \$5.00 for 100.

L'IMMACULEE—The fine French white variety—pure white—many flowers open at once—tall, slender stems; does not tint in the sun nor as the flower ages; reminds one of a snow white Pink Perfection. Splendid. 15c each. \$1.50 dozen. \$9.00 for 100.

(K) **LITTLE DIAMOND**—Diamond form, rich salmon pink, flaked deeper with beautiful flaked and penciled throat; a beautiful ruffled and richly colored variety. 15c each. \$1.50 dozen.

LOUISE—A magnificent new lavender. Very large wide open flowers with dark wine penciling on lower petals. Extra fine. Very strong grower. 15c each. \$1.50 dozen. \$10.00 for 100.



BYRON L. SMITH
See Page 15

Elmwood Terrace Grows

LOVELINESS—Exquisite wide open flowers of palest cream suffused with apricot. Very delicate coloring and greatly admired. 10c each. \$1.00 dozen. \$7.00 for 100.

MADAM - MOUNET - SULLY—Exquisite large, round cream white blooms with red blotches on lower petals. One of the finest French varieties; a true aristocrat. 50c each. \$5.00 dozen.

(K) MAGENTA—A beautiful large flower near "American Beauty" rose color. Grand. 30c each. \$3.00 dozen.

(K) MAGIC—Very fine lavender blue with large rich purple throat blotches. Stems tall and graceful, the flowers well placed. Unlike any other blue and very attractive. 25c each. \$2.50 dozen.

(K) MARIE KUNDERD—A wonderful extra early pure white, beautifully ruffled. Blooms perfectly placed and many open at a time on a very graceful stem. Has received many awards and prizes and is considered a very choice variety. Is a good grower and multiplies well. Sold last year at \$4 each. Only \$1 each. \$10 dozen.

(K) MARSHAL FOCH (Kunderd)
—The sensation of the American Gladiolus Society Shows. Entirely distinct from the Holland variety "Le Marechal Foch." Was awarded the Burpee Silver Trophy Cup. The color is an exquisite shade of delicate salmon pink deepening toward the edges of the petals and brighter in the throat. Almost a self color. Very large ruffled flowers, many open at a time on tall, strong, straight stem. Magnificent and full of elegance. Called the finest of all gladioli by many experts. 35c each. \$3.50 dozen.

(K) MARY FENNELL—Deep lilac fading to paler toward center, soft primrose yellow throat. Exquisite. 10c each. \$1.00 dozen. \$7.00 for 100.



PRIDE OF GOSHEN
See Page 24

Consistent Show Champions

(K) **MARY PICKFORD**—An extraordinary flower and spike of most delicate creamy white. Throat finest soft sulphur yellow; stem and calyx also white. Worthy of a great name. This variety is early, vigorous, and a fine multiplier; also recently won a certificate of merit in London. 15c each. \$1.50 dozen. \$10.00 for 100.

MARY STEARNS BURKE—Canary yellow, overlaid with apricot, deep canary center; long wiry straight spike, covered with large flowers, well-placed. A fine yellow, attracting attention at the shows. 30c each. \$3.00 dozen.

(K) **MISS HELEN FRANKLIN**—A fine early-flowering, ruffled white, about the same coloring as Peace; a very fine florists' cut flower variety requiring only 78 days outside to bring to bloom. 10c each. \$1.00 dozen. \$6.00 for 100.

(K) **MONA LISA**—Strong plant, many flowers open at a time of palest soft rose pink or blushed white. A magnificent ruffled almost pure self color. Gorgeous. 25c each. \$2.50 dozen.

(K) **MOTTLED BEAUTY**—Extra large, well ruffled bloom, and vigorous plant; the flower has a most strikingly mottled and flaked ground color, with large and beautifully penciled blotches in throat. Reminds one of a Speciosum Lily. 75c each. \$7.50 dozen.

MR. MARK—A new light blue. Beautiful color and fine sturdy grower, good propagator. Bloomed in our gardens first year from bulbets. 10c each. \$1.00 dozen. \$7.00 for 100.

(K) **MRS. A. E. KUNDERD**—Large flowered, tall superbly formed white, with slight tint of blush pink. A truly magnificent white. 15c each. \$1.50 dozen.

(K) **MRS. DR. NORTON**—Another very sensational introduction by the same famous hybridizer who gave "Mrs. Frank Pendleton" to the flower loving world. This variety is quite alone in its beauty—no other equals it in its class and everywhere it is awarded the highest honors. Silvery white blossoms daintily tinted with pink, deepening toward the edges. A creamy blotch of sulphur yellow, speckled at base with Tyrian rose. 15c each. \$1.50 dozen. \$10.00 for 100.

MRS. F. C. PETERS—A wonderful new creation of the most delicate shades of rose lilac with crimson blotches bordered white on lower petals; resembling an orchid in color. Flowers of large size and many open at one time. Admired by everyone and claimed by critical judges to be the best of its color in existence. 70c each. \$7.00 dozen.

MRS. FRANCES KING—Very tall flame scarlet. Many large flowers open at once. For brilliant effects nothing is finer. 6c each. 60c dozen. \$3.00 for 100.

(K) **MRS. FRANK PENDLETON**—The introduction of this variety created a sensation in the gladiolus world. Bright rose pink on pure white ground, a giant blotch of richest velvety carmine red on lower petals. No grander variety in existence; like an immense glorious orchid. 10c each. \$1.00 dozen. \$6.00 for 100.

(D) **MRS. H. E. BOTHIN**—Light geranium pink heavily ruffled, flame scarlet center. Strong, well built spikes, first class show and cut flower variety. Heavy propagator. One of the loveliest combinations in gladioli. 25c each. \$2.50 dozen.

Expert Selections Improved

(K) MRS. G. W. MOULTON—

Tall spike of large American Beauty colored flower with darker marks on lower petals. Gorgeous for the garden or as a cut flower. 15c each. \$1.50 dozen. \$10.00 for 100.

MRS. LEON DOUGLASS—

Ground color begonia rose striped with flame and brilliant scarlet. Pale yellow in the lip with specks of ruby. This easily grows six feet tall in Vermont and the flowers are immense. A very stunning thing indeed. Few years ago sold for \$25.00 each, now only \$2.50 each.

MRS. O. W. HALLADAY—A

deep golden cream color with petals flushed all around the edges with a deep border of salmon pink. A beauty. 10c each. \$1.00 dozen. \$7.00 for 100.

MRS. JOHN R. WALSH—Here is

a real beauty. Heavily ruffled flesh pink with dark ruby throat. Flowers very large and a good number open at once. 90c each. \$9.00 dozen.

MRS. WATT—Tall stately Amer-

ican Beauty with rich blue green foliage which harmonizes perfectly with the glowing beauty of the flower. 8c each. 75c dozen. \$5.00 per 100.

(K) MRS. W. E. FRYER—A very

showy orange scarlet—large, slightly ruffled—the finest bedder of its color. 8c each. 75c dozen. \$5.00 per 100.

MRS. WM. KENT (Diener)—

Light fawn to light ashes of roses; old rose throat, sometimes lightly striped rose pink; flowers large and color very delicate; rapid propagator. 15c each. \$1.50 dozen.

MRS. VELTHUYS—A very fine

rich glowing red; fine color and

large flower. 15c each. \$1.50 dozen.

MURIEL—One of the loveliest of the light blues; flowers larger than most varieties of its class and color; has small dark spot in throat. 40c each. \$4.00 dozen.

(K) MYRTLE—The great florists' pink. Clear dainty rose pink melting into a throat of creamy white. Early flowering; fine straight spike; very lovely and a great prize winner. 15c each. \$1.50 dozen. \$9.00 for 100.

(K) NEUTRALITY—An "America" seedling—larger plant and flower; purer pink and showier, better form. Extra. 20c each. \$2.00 dozen.

NIAGARA—Large blooms; tall vigorous spike; soft Nankeen yellow; a wonderful color. 8c each. 75c dozen. \$4.50 for 100.

NORA—Light blue, with small dark spot in throat and lower petals. A very good blue and attractive as a cut flower. 10c each. \$1.00 dozen. \$7.00 for 100.

(K) ORANGE GLORY—Grand orange colored with beautiful lighter throat. Very rich and striking color. Beautiful and distinct. Ruffled. 20c each. \$2.00 dozen.

PANAMA—Large rose pink; first class certificates everywhere shown in Europe and America. 8c each. 75c dozen. \$4.50 for 100.

(K) PARAMOUNT—A wonderful blending of pink and cream similar to "Mrs. Dr. Norton." \$3.00 each.

PEACE—A giant white with lilac featherings in throat; very robust plant and beautiful flowers. 5c each. 50c dozen. \$4.00 for 100.

by Perfected Cultural Methods

(K) **PEACH ROSE**—An extra choice and distinct deep rose pink of remarkable color and appearance. A very beautiful variety. 4X. "Peach Rose" was awarded First Class Certificate of Merit by Massachusetts Horticultural Society. 60c each. \$6.00 dozen.

PEARL—Delicate light pink with creamy throat: several flowers open at once on willowy stem; a lovely cut flower and quite early. 10c each. \$1.00 dozen. \$6.00 for 100.

PINK BEAUTY—A beauty in truth and should be in every garden; rose pink with lovely dark red blotches on lower petals. Many flowers open at once, making a great show. The earliest of all. 8c each. 75c dozen. \$5 for 100.

(K) **PINK BEAUTY BLOTCH**—Large, flowered, strong plant, fine pink with beautiful blotches on lower petals. 20c each. \$2.00 dozen.

(K) **PINK LILY**—A magnificently ruffled rose pink. 4X. Grand. Nearly every visitor leaves an order for this variety. 40c each. \$4.00 dozen.

PINK PERFECTION—A most exquisitely lovely flower of a true La France pink. Its soft coloring, graceful, willowy stems often bending under the weight of bloom, makes it one of the choicest of the newer varieties. 15c each. \$1.50 dozen. \$7 for 100.

PINK WONDER—Originator's description: "First Prize, Boston and New York, 1921. This is a wonderful gladiolus; the largest and finest pink variety ever produced. Strong, tall grower often producing 17 to 19 blooms to the stalk; four to five massive blooms open at once, many of them measuring $6\frac{1}{2}$ inches in diameter; very decorative for house or garden and splendid for forcing. The color is a shade lighter than Panama; yellow shading at base of lower petals overlaid with rose feathering. Heavy propagator." 35c each. \$3.50 dozen.



A. B. KUNDERD
See Page 14

Greater Vigor Assured from

POLLYANNA—A new ruffled yellow, clear rich golden tone, almost self. Many open at once and always perfectly placed—a very beautiful yellow. 30c each. \$3.00 dozen.

(K) PRIDE OF GOSHEN—Enormous bloom of flesh pink with ruffled petals. A robust grower and strikingly beautiful. 10c each. \$1.00 dozen. \$5 for 100.

PRIDE OF HILLEGOM—Fine bright red with many large flowers open at once on long willowy stem. The very best of the early reds. 10c each. \$1.00 dozen.

(K) PRIDE OF LANCASTER—A brilliant orange salmon, rich fiery deeper orange throat. Tall, large massive bloom. Plenty open. Beautiful ruffled variety. Named in honor of the birthplace of Luther Burbank. 25c each. \$2.50 dozen.

PRINCE OF INDIA—A most unique blending of dull smoky blue tones, shading from light to dark. A very handsome novelty. 45c each. \$4.50 dozen.

PRINCE OF WALES—A very high-class new variety. Extremely early. Large and lovely. Pure salmon. 10c each. \$1.00 dozen. \$7.00 for 100.

(K) PRESIDENT MENOCAL—Very tall large ruffled flowers, yellow ground bordered pink. Fine red blotches. 25c each. \$2.50 dozen.

PROPHETESSE—Flesh white with large dark maroon velvety blotches on lower petals. Slender stems laden with many fine showy blooms open at once. Very early, very effective in garden or vase. 10c each. \$1.00 dozen.

(K) PURPLE GLORY—The giant of the Kunderdi Glory race,

and a remarkable color. Deepest velvety maroon red with almost black blotches as though burned into the petals. Beautifully ruffled. Extraordinary. 50c each. \$5.00 dozen.

(K) PYTHIA—A gigantic red with many massive blooms open at a time; extremely showy and grand. 50c each. \$5.00 dozen.

QUEEN WILHELMINA—A very beautiful large salmon pink—each stem is a veritable bouquet in itself, as the flowers are large and many open at a time—makes a fine show in the garden or as a cut flower. 8c each. 75c dozen. \$5.00 for 100.

RED EMPEROR—A princely flower; immense pure deep scarlet flowers well placed on a giant stem; magnificent. (See Dominion.) 10c each. \$1.00 dozen. \$7.00 for 100.

(K) RED, WHITE AND GOLD—A giant in plant and foliage, with a massive spike, and good sized flowers; upper portion of bloom, pure white; lower petals entirely of a rich yellow clear to the edge, with a beautiful rose pellargonium-like blotch of richest red on each. 20c each. \$2.00 dozen.

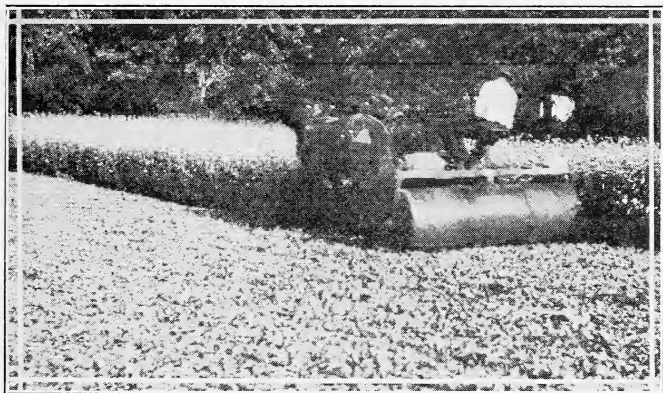
REV. EWBANK—A beautiful light Porcelain blue, giving effect of almost solid color; early and good sized flowers. 30c each. \$3.00 dozen.

ROEM VAN KENNEBERLAND—New, beautiful deep rose with yellow blotch. Flowers very large and very attractive. 10c each. \$1.00 dozen. \$6.00 for 100.

(K) ROMANCE—Large, orange, salmon rose, red and yellow throat; wine blue bordered petals; unusually distinct and very showy. 30c each. \$3.00 dozen.

This Ideal Soil and Climate

- (K) 1910 ROSE—Very large flower. Pure rose pink of extra fine shade. Narrow white central lines on lower petals. 10c each. \$1.00 dozen.
- (K) ROSALIND—Dark analine red, deeper throat. Exquisitely ruffled well placed blooms on a graceful stem. Its depth of tone suggests rich velvet. Distinctive and very beautiful. 60c each. \$6.00 dozen.
- ROSE ASH—Peculiar soft old rose tones fading to ashes of roses on the outer edges of petals. Very unique in coloring and greatly admired. If you have a room with mahogany furniture and mulberry hangings, this is an ideal indoor setting for ROSE ASH. 25c each. \$2.50 dozen.
- (K) ROSE GLORY—A very large and beautifully ruffled variety. Purest rose pink color, deeper in throat. Extra fine. 20c each. \$2.00 dozen.
- ROUGE TORCH—One of the finest French varieties. Tall white with carmine torch-like tongue on lower petal. 8c each. 75c dozen. \$4.50 for 100.
- (K) SCARLANO—Light, bright orange red, fine spike and flower, finely ruffled a very brilliant striking variety. 25c each. \$2.50 dozen.
- (K) SCARLET PRINCEPS—Six or more massive Princeps-like blooms open at a time. Throat a little deeper. Blooms set close. An extraordinary distinct and massive spike. 15c each. \$1.50 dozen. \$10.00 for 100.



ROLLING STRENGTH INTO ELMWOOD TERRACE BULBS

Crushing down uncut buckwheat to be ploughed under and enrich the soil in our system of rotation and restoration.

Much Lower Prices Than This

SCHWABEN—A queenly beauty. Pure pale sulphur yellow with tiny dark spots on lower petals. Very strong grower. 8c each. 75c dozen. \$4.50 for 100.

(K) **SNOW GLORY**—Of purest all white with only slight clear iris-blue lines on lower petals. Ruffled; very showy; very large. A wonderful flower. \$2.50 each.

(K) **SPLENDORA**—Splendid, very dark wine-black. A fine rich, distinct sort. 20c each. \$2.00 dozen.

(K) **SULPHUR GLOW**—New. A beautiful shade of yellow; many well expanded intensely ruffled flowers open at a time. 50c each. \$5.00 dozen.

SWEET LAVENDER—Very early lavender with deeper throat marking combined with yellow. Strong erect grower with large wide-open flowers. The very finest early lavender. 50c each. \$5.00 dozen.

THOMAS T. KENT—Originator's description: "Rose pink with ruby running through center of each petal; very vigorous in growth; this is one of the largest varieties; one of the heaviest propagators—flowers 6 to 8 inches in diameter—spikes 6 feet high. It has proved a favorite everywhere." The size relates to the California culture and will not attain quite such dimensions in all parts of the country. 25c each. \$2.50 doz.

TITANIC—An enormous "lilac purple" without throat markings but with a white line through center of lower petals. One of the finest novelties in dark colors among the recent introductions. 20c each. \$2.00 dozen.

(K) **ULYSSES**—A fancy, very rich colored show variety—an intermingling of dull smoky blues with dull old rose making a very rich effect like a piece of Persian tapestry. 30c each. \$3.00 dozen.

VELVET KING—A gleaming deep scarlet. Makes a brilliant garden or cut flower variety. 10c each. \$1.00 dozen. \$5.00 for 100.

(K) **VIOLET BEAUTY**—Tall, large cerise-violet, grand red, throat blotches. Beautiful. 20c each. \$2.00 dozen.

(K) **VIOLET GLORY**—Massive flower. Rich self-color, deep violet, deeper throat. Medium ruffled. Extra. 25c each. \$2.50 dozen.

WAR—A very large blood-red, tall and stately. Pure solid color. Very handsome. 10c each. \$1.00 dozen. \$6.00 for 100.

WHITE GIANT—An enormous pure snow white bloom on very tall stem. The pointed spreading petals are very lily-like—so much so that visitors wonder "Why a patch of lilies should be in the gladiolus garden." 15c each. \$1.50 dozen. \$10.00 for 100.

(K) **WHITE GLORY**—A gorgeous ruffled pure white of exact size and type as "Kunderdi Glory," with beautiful iris-blue throat. Fine as a delicate iris. Grand. 15c each. \$1.50 dozen.

(K) **WHITE KING**—As tall as "Kunderdi Glory." Very rich sulphur white, splendidly ruffled and nicely marked on lower petals. 10c each. \$1.00 dozen.

(K) **WHITE PLUME**—A white seedling of America, soft pink blushed with long deeper shadings on lower petals. 30c each. \$3.00 dozen.

Champion Stock Deserves

WHITE WONDER—First prize, Boston—Silver Medal, New York, 1921. Beautiful large pure white without any markings in the throat, wide open and often measuring up to 5¼ inches. Flowers well placed on spike and five to six open at a time. A descendant of "Mrs. Frances King" with all the fine points of that grand old variety; robust grower, heavy producer. 35c each. \$3.50 dozen.

WILBRINK—A delicate creamy pink with throat markings of Halley of which it is a sport. Very early. Fine florist's variety. Beautiful. 10c each. \$1.00 dozen. \$6.00 100.

WILLY WIGWAM—A tall handsome blushed white with dark carmine throat blotch. 8c each. 75c dozen. \$4.50 for 100.

YELLOW HAMMER—An exquisite vase flower of pure soft creamy yellow without throat blotch—many flowers open at once on long slender stems. 8c each. 75c dozen. \$5 for 100.

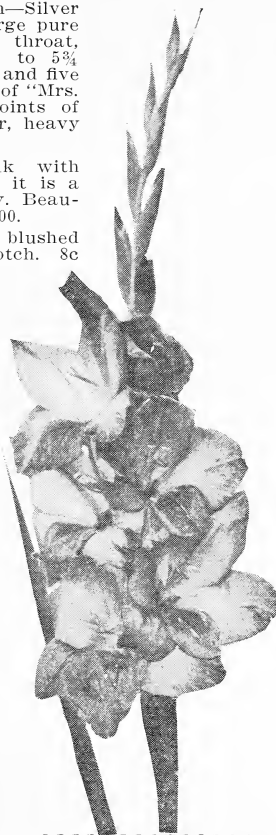
(K) YOUELL'S FAVORITE—Large flower and plant. Striking rosy lavender-pink with ruffled petals. 15c each. \$1.50 dozen.

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TERRACE
GARDENS**

Special Box 388

**BENNINGTON
VERMONT**



PYTHIA
See Page 24

Superb Selections of

ALBION—Very large salmon rose-pink. Beautiful throat. 10c each. \$1.00 dozen. \$7 for 100.

ALICE TIPLADY—A grand, large Primulinus of most beautiful orange saffron color. Very choice. (This is undoubtedly the most popular primulinus in existence.) 10c each. \$1.00 dozen. \$7.00 for 100.

ALTAIR—Extra tall, of finest salmon saffron. A grand color. 10c each. \$1.00 doz. \$7 for 100.

ANAMOSA—Extra tall, finest orange salmon. Very large—many open. Golden throat. Very beautiful and beautifully marked. 15c each. \$1.50 dozen. \$10 for 100.

ARGO—Grand, tall, large. The Primulinus Myrtle. Extra. 10c each. \$1.00 dozen. \$7.00 for 100.

BUTTER BOY—An extra tall plant and giant bulb; large buttercup yellow flowers, nicely spaced on spike; a decidedly distinct and showy primulinus variety of much merit. 50c each. \$5.00 dozen.

BUTTERFLY—Very strong and vigorous—large, pale, salmon yellow, ruffled flowers. 10c each. \$1.00 dozen.

CAPELLA—Tall, very bright fiery orange red; very large and choice. 15c each. \$1.50 dozen.

DEXTER—Tall, purest blush rose-pink throat richest creamy yellow. Purest of self-color. 4X. 20c each. \$2.00 dozen.

GOLD DROP—An extra choice, large pure deep yellow with beautiful red line on petals. Beautifully ruffled. 4X. Grand. 25c each. \$2.50 dozen.

(K) **GOLDEN BUTTERFLY**—Grand canary color. Lower petals deeper yellow faintly blushed on outside of upper petals. Very wide open butterfly form. In fact the name is well chosen, for it really looks like a great mass of yellow butterflies gracefully poised as if for flight on the slender, graceful stems. Winner of many awards. Each 90c. \$9 dozen.

GOLDEN GATE—Tall, vigorous—large, showy yellow, finely ruffled. 15c each. \$1.50 dozen.

(K) **GOLDEN GLEAM**—New. Tall, very large prim with open blooms of lighter shade than Alice Tiplady and more orange color. Extra. 40c each. \$4 doz.

JEWELL—A very lovely new primulinus, excellent as a cut flower. Lovely shade of pink with golden throat and the many graceful blooms open at once on a tall slender stem, opens out wide without the hooded shape—very highly praised by the critics. 40c each. \$4.00 dozen.

LINTON—Tall, salmon rose petals bordered deeper. Lower petals golden veined rose. Very choice and very ruffled. 10c each. \$1.00 dozen. \$7.00 for 100.

the Lovely Primulini

MAIDEN'S BLUSH—Of purest blush pink. Its daintiness suggests a young debutante, or a sweet bridesmaid. Tall slender stems with many dainty blossoms open at once. An ideal cut flower variety and so early it makes a splendid variety for greenhouse forcing. 15c each. \$1.50 dozen.

MYRA—A new and giant flowered primulinus hybrid. Deep salmon on yellow ground. Tall, slender stem. Yellow throat with pink lines. Exquisitely showy. 10c each. \$1.00 dozen. \$7.00 for 100.

PRIMUNELLA—A grand ruffled butterfly—orchid-like flowers; one of the most beautiful of all the primis. 25c each. \$2.50 dozen.

(K) ROSALIA—Yellow blushed orange, lower petals golden yellow. Rather dwarf grower but the flowers are large and beautifully ruffled making a fine cut flower variety. Extra 40c each. \$4.00 dozen.

SALMON BEAUTY—Very large flowered Prim. Deep salmon, rich salmon yellow throat; awarded a first class certificate of merit by Massachusetts Horticulturists' Society. 15c each. \$1.50 dozen. \$10.00 for 100.

SENECA—Almost transparent, faintest wine-pink on a delicate yellow ground. 10c each. \$1.00 dozen.

SHEILA—A beautiful salmon similar in color to Prince of Wales but a trifle lighter and a shade more pinkish. Very early vigorous grower and good multiplier. 30c each. \$3.00 doz.

SHELL PINK—New. Tall, large flowered rose pink, with beautiful slightly mottled white throat. Very choice. Winner of many awards. \$1.00 each. \$10.00 dozen.

SOUVENIR—Pure solid deep yellow on long slender stems. Perfect for cutting. Claimed to be the deepest pure yellow prim in existence. 15c each. \$1.50 dozen.

TECHLA—A beautiful primulinus hybrid from the firm of E. H. Krelage in Holland. Tall slender stems with many delicate creamy flowers open at once. Especially lovely for basket work in combination with dainty green or other delicate flowers such as Delphimimus in their varying shades of blue. 8c each. 75c dozen. \$5.00 for 100.

TOPAZ—Finest salmon pink and buff; very refined and elegant. 10c each. \$1.00 dozen. \$7.00 for 100.

TUPELO—Tall, large blooms, many open; deepest canary yellow, fine slight throat lines; a 4X yellow. 10c each. \$1.00 dozen. \$7.00 for 100.

Attractive Opportunities in the Newer Originations

DR. F. E. BENNETT—Deep peach red overlaid with flame scarlet. Lip speckled ruby and white—most fiery red imaginable—many well-placed flowers of immense size open at once, on very long stems. Listed last season at \$30 per bulb. Offered for only \$5.00 each.

ELIZABETH TABOR—New. Winner of first prize and medal at Rochester show 1923. Color similar to Mrs. Pendleton. It blooms in such an astonishingly short time it will be in tremendous demand for the cut flower trade. Stock still very scarce. 75c each. \$7.50 dozen.

(K) FERN KYLE—A large ruffled flower of creamy white with no throat markings. Vigorous grower. Creates a sensation whenever shown. Introduced at \$25 per bulb. Only \$4 each.

GERALDINE FARRAR—Pale lavender violet with deep violet spot on lip. Unlike many blue varieties, the growth is strong and vigorous. Awarded first prize for the finest blue at the A. G. S. exhibition, Rochester 1923. Was offered two years ago at \$100 per bulb. Only \$10 each.

HENRY FORD—Very dark Rhodamine Purple, shading deeper near the center. Color similar to Anna Eberius but flowers larger. A tremendous propagator. Listed two years ago at \$200 per bulb. Only \$5 each.

J. A. CARBONE—Orange salmon very iridescent, darker shadings toward the outer edges of the petals. Yellow center. Fine, long well built spikes. One of the finest and largest

productions listed. Sold last year for \$30 per bulb. Only \$5 per bulb.

JOERG'S WHITE—Awarded first prize for past three consecutive years by New York Horticultural Society and winner of the A. G. S. trophy at the 1924 show at New York City. Originator describes it as "The Greatest of all white Gladioli. Unquestionably one of the largest flowered gladioli ever introduced and easily the purest and finest of all whites. Ordinary spikes cut in the fields without any special culture or attention—measure on an average of eighteen to twenty inches from base of lower flower to tip of spike. The flowers are arranged in perfect formation. Seven blooms open at once and two others half open. Vigorous grower. As an exhibition flower, it so far outclasses every other white that it is a certain winner." Price per bulb \$5.

RICHARD DIENER—Geranium pink with slight sprinkling of ruby on creamy yellow center. Large flaring blossoms rivaling an orchid in beauty. This variety has created a sensation wherever shown. Two years ago was selling for \$15 per bulb, last year for \$5. I offer wonderful stock for only 75c each.

(K) SULPHUR FRILLS—Tall, many medium sized flowers open at a time. Beautifully ruffled. Of finest, pure sulphur shade—a real wonder. Sold last year at \$10 each. Very new and much in demand. \$7.50 ea.

25% RESERVES ORDER

If you desire, your order will be booked and reserved for you upon payment of only one-quarter of the total price. The remaining sum may be sent when you instruct us to make shipment.

Order blank enclosed for your convenience.

No substitutions will be made without your written permission, and our most intent care will be given to insure your absolute satisfaction.

You can trust Elmwood Terrace service.

ELMWOOD TERRACE BETTER MIXTURES

Made up of splendid varieties including many of the most beautiful in my list. Often very choice varieties get mixed in handling or a label lost. No matter how valuable they are, no guessing as to varieties is allowed. They are placed with these mixtures. One wealthy grower and collector told us that the Elmwood Terrace mixtures were by far the finest he ever had grown—"even ahead," he declared, "of any display I saw at the New England show! They are the greatest value in the gladiolus market!" Scores of other enthusiastic customers echo his commendation.

Special mixture, all named varieties but not labeled, two dozen bulbs worth \$2.50 to \$5.00 or more, only \$1.50 postpaid.

Special large mixture as above but with 100 bulbs worth \$10 to \$15 or more, only \$5 postpaid.

De Luxe mixture made up from filing trays with at least 30 different varieties including many ruffled ones, worth from 15c to 25c each, only \$10 per 100 postpaid.

KUNDERD MIXTURES

Kunderd's Orchid Mixture Primulinus Hybrids—\$6.00 per 100.

Kunderd's Grand Mixture Primulinus Hybrids—\$3.50 per 100.

ELMWOOD TERRACE GARDENS
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an Explanation and Apology with Heartfelt Regrets

IN our last season's circular we announced the publication of a booklet of instruction and suggestion for growers of gladioli. This pamphlet, "Gladiolus Gleanings," by Margaret Breard Hawks, illustrated with photographs and pen and ink sketches, was to be forwarded, upon request, with every order of Elmwood Terrace bulbs totaling three dollars or more.

On January 16th, 1924, when nearly ready for publication, our mass of material collected over a period of more than three years, was all lost in the flames which destroyed Hawks Block, Bennington's largest office building.

We knew we could not hope, then, to issue this booklet in a manner which would be gratifying to us, real credit to Elmwood Terrace gardens or of the genuine worth we had planned for our customers. We were keenly disappointed, but we assumed what we felt to be the only fair and logical course.

During the past season we have been restoring and reassembling this material. The booklet will be issued during 1925, we hope, and mailed to all applicants under the terms above stated, at the earliest possible date.

Shall we enter your name for a copy of the first edition?



